



April 16, 2013

VIA E-MAIL, FACSIMILE AND CERTIFIED MAIL

Ms. Sandi McNinch
General Counsel
Virginia Economic Development Partnership
901 East Byrd Street
P.O. Box 798
Richmond, VA 23218-0798
Facsimile: (804) 545-5611
E-mail: smcninch@yesvirginia.org

RE: Freedom of Information Act Request

Dear Ms. McNinch:

We write on behalf of a concerned Virginia resident and on behalf of Cause of Action, a nonprofit, nonpartisan organization that educates the public on government accountability.

On December 1, 2012, Terence McAuliffe (McAuliffe), a candidate for Governor of the Commonwealth of Virginia,¹ resigned from his post as Chairman of GreenTech Automotive (GTA), an automobile manufacturing company registered in the State of Mississippi. McAuliffe's resignation followed numerous reports concerning GTA – a company McAuliffe had invested in – negotiating with the Virginia Economic Development Partnership (VEDP) in 2009 regarding locating a GTA manufacturing plant within the Commonwealth of Virginia.² Questions have since been raised about the nature of these negotiations, including whether GTA had already committed to locate the facility in the State of Mississippi before GTA even commenced negotiations with VEDP.

The public interest will best be served by the release of any records that shed light on the business practices of GTA, particularly in how companies with foreign ownership and control do business within the United States. Therefore, and pursuant to the provisions of the Virginia Freedom of Information Act (FOIA),³ we hereby request that VEDP produce, within the next five (5) business days, the following documents:

¹ Wesley P. Hester, *McAuliffe running for governor -- unless Warner runs*, RICHMOND TIMES DISPATCH, May 12, 2012, available at http://www.timesdispatch.com/news/mcauliffe-running-for-governor----unless-warner-runs/article_5fbabf71-fa80-554f-9871-de419924b926.html.

² Lisa Lerer & Liza Lin, *Terry McAuliffe Pursues a New Shade of Green With MyCar Project*, BLOOMBERG (Oct. 7, 2010), <http://www.bloomberg.com/news/2010-10-07/terry-mcauliffe-pursues-a-new-shade-of-green-with-mycar-project.html>.

³ VA CODE ANN. §§ 1.2-3700.

1. All documents relating to VEDP's negotiations with GTA relating to a potential GTA manufacturing plant, which were previously made available to the Associated Press.⁴
2. All documents referring or relating to GTA's corporate structure, including the names of officers and directors; bylaws and incorporation documents; disclosures of foreign ownership or assets; assessments of late filing fees, fines and/or penalties incurred by or on behalf of GTA or Gulf Coast Financial Management (GCFM); documents relating to the relationship between GTA, GCFM, the American Immigration Center (AIC), and Capital Wealth Holdings (CWH); and documents concerning whether the VEDP was aware that Charles Wang, the CEO of Greentech (a) is a Chinese national and not a U.S. citizen and (b) owns CWH, which owns AIC, which in turn finances GCFM, which finances GTA.
3. All correspondence between Virginia Secretary of Commerce & Trade Patrick Gottschalk, GTA (including any of its officers, directors, employees or agents), Charles Wang, and/or Gary Tang.
4. All correspondence from, to or between VEDP employees Mike Lehmkuhler; Brian Shepard; Jeff Anderson; Sandi McNinch; Elizabeth 'Liz' Povar; Roy Dahlquist; Paul Grossman; or Katherine Goodwin referring or relating to "Terry," "McAuliffe," "GreenTech," "GTA," "loan," "EB-5," "China," "myCar," "Gulf Coast Funds Management," "GCFM," "Tony" and/or "Rodham."

Disclosure of the information requested by Cause of Action in this instance will contribute significantly to the understanding by the public at large. In the last month alone, national and local press reports about GTA have appeared in publications such as *The Washington Post*,⁵ *The Virginian-Pilot*⁶ and *Human Events*,⁷ to name a few. The public at large therefore has a moral interest in knowing the extent of GTA's business relationship with VEDP. Because of this, the information requested will benefit the public as opposed to the individual understanding of the requester or a narrow segment of interested persons. Disclosure would undoubtedly be of value to members of the public.

Cause of Action intends to make the results of this request available to the public in various medium forms. Cause of Action uses a combination of research, litigation, advocacy and regularly disseminated publications to advance its mission. Our staff has a combined forty-five (45) years of expertise in government oversight, investigative reporting and federal public interest litigation. These professionals will analyze the information responsive to this request, use their editorial skills to turn raw materials into a distinct work and share the resulting analysis with the public, whether through Cause of Action's regularly published online newsletter,

⁴ See Bob Lewis, *McAuliffe firm never applied for Va. incentives*, ASSOCIATED PRESS, Dec.15, 2012, available at <http://hamptonroads.com/2012/12/mcauliffes-ecar-firm-never-applied-va-incentives> (referring to "[m]ore than 600 pages of emails and other correspondence The Associated Press obtained under the Freedom of Information Act").

⁵ Editorial, *Will the second time be the charm for Terry McAuliffe?*, WASH. POST, Apr. 6, 2013, available at http://www.washingtonpost.com/opinions/will-the-second-time-be-the-charm-for-terry-mcauliffe/2013/04/06/7ec83aa2-9e31-11e2-a941-a19bce7af755_story.html.

⁶ Julian Ward, *McAuliffe job claims questioned in Cuccinelli web ad*, PILOTONLINE.COM, Apr. 9, 2013, available at <http://hamptonroads.com/2013/04/mcauliffe-job-claims-questioned-cuccinelli-web-ad>.

⁷ Kenric Ward, *McAuliffe feels heat over Greentech Resignation*, HUMAN EVENTS, Apr. 9, 2013, available at <http://www.humanevents.com/2013/04/09/mcauliffe-feels-heat-over-greentech-resignation/>.

memoranda, reports or press releases. In addition, Cause of Action will disseminate any relevant information it acquires from this request to the public through its frequently visited website, www.causeofaction.org, which also includes links to thousands of pages of documents Cause of Action acquired through its previous FOIA requests as well as documents related to Cause of Action's litigation and agency complaints.

Cause of Action is organized and operated, *inter alia*, to publish and broadcast news, *i.e.*, information that is about current events or that would be of current interest to the public. Cause of Action routinely and systematically disseminates information to the public through various medium forms. Cause of Action maintains a frequently visited website, www.causeofaction.org. Additionally, since September 2011, Cause of Action has published an e-mail newsletter. This newsletter provides subscribers with regular updates regarding Cause of Action's activities and information the organization has received from various government entities. Cause of Action also disseminates information via Twitter and Facebook. Cause of Action also produces a newsletter titled "Agency Check," which informs interested persons about actions of federal agencies, and another periodical, "Cause of Action News."⁸

Cause of Action gleans the information it regularly publishes in its newsletters from a wide variety of sources, including FOIA requests, government agencies, universities, law reviews and even other news sources. Cause of Action researches issues on government transparency and accountability, the use of taxpayer funds and social and economic freedom; regularly reports on this information; analyzes relevant data; evaluates the newsworthiness of the material; and puts the facts and issues into context. Cause of Action uses technology, including but not limited to the Internet, Twitter and Facebook, in order to publish and distribute news about current events and issues that are of current interest to the general public. These activities are hallmarks of publishing, news and journalism.

Production of Information and Contact Information.

We request that you produce the information in electronic format, if possible. We also request that you inform us of the costs associated with this request in advance. Cause of Action will accept the "rolling production" of information and/or documents, but requests that you provide notification of any intent to produce information on a rolling basis. If it is your position that any portion of the requested information is exempt from disclosure, we request that you provide a detailed justification, specifically identifying the reasons why a particular exemption is relevant and correlating those claims with the particular part of a withheld document to which they apply.


In the event that some portions of the requested information are properly exempt from disclosure, please redact such portions and produce all remaining reasonably segregable, non-exempt portions of the requested record. If you contend that information contains non-exempt segments, but those non-exempt segments are so dispersed throughout as to make segregation impossible, please state what portion of the document is non-exempt and how the material is

⁸ Newsletters, Cause of Action, *available at* <http://causeofaction.org/newsletters/>.

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dispersed through the document. If a request is denied in full, please outline that it is not possible to segregate portions of the record for release.

If you do not understand this request or any portion thereof, or if you feel you require clarification of this request or any portion thereof, please contact us (Adam.Butschek@causeofaction.org or Sarah.Hurtubise@causeofaction.org) immediately at (202) 499-4232. Please note that, for the purposes of responding to this request, the attached Definition of Terms should be interpreted consistently. Thank you for your attention to this matter.


SARAH HURTUBISE, RESIDENT
905 NORTH WAYNE STREET, APT. 202
ARLINGTON, VA 22201


ADAM BUTSCHEK
DEPUTY DIRECTOR OF INVESTIGATIONS & RESEARCH
CAUSE OF ACTION

Encl. Responding to Document Requests, Definitions

Responding to Document Requests

1. In complying with this request, you should produce all responsive documents that are in your possession, custody or control, whether held by you or your past or present agents, employees and representatives acting on your behalf. You should also produce documents that you have a legal right to obtain, that you have a right to copy or to which you have access, as well as documents that you have placed in the temporary possession, custody or control of any third party. Requested records, documents, data or information should not be destroyed, modified, removed, transferred or otherwise made inaccessible to Cause of Action.
2. In the event that any entity, organization or individual denoted in this request has been or is also known by any other name than that herein denoted, the request shall be read also to include that alternative identification.
3. Cause of Action's preference is to receive documents in electronic form (i.e., CD, memory stick or thumb drive) in lieu of paper productions.
4. When you produce documents, you should identify the specific document request or portion thereof in Cause of Action's request to which the documents respond.
5. It shall not be a basis for refusal to produce documents that any other person or entity also possesses non-identical or identical copies of the same documents.
6. If any of the requested information is only reasonably available in machine-readable form (such as on a computer server, hard drive, or computer backup tape), you should consult with Cause of Action staff to determine the appropriate format in which to produce the information.
7. If compliance with the request cannot be made in full, compliance shall be made to the extent possible and shall include an explanation of why full compliance is not possible.
8. In the event that a document is withheld on the basis of privilege, provide a privilege log containing the following information concerning any such document: (a) the privilege asserted; (b) the type of document; (c) the general subject matter; (d) the date, author and addressee; and (e) the relationship of the author and addressee to each other.
9. If any document responsive to this request was, but no longer is, in your possession, custody or control, identify the document (stating its date, author, subject and recipients) and explain the circumstances under which the document ceased to be in your possession, custody or control.
10. If a date or other descriptive detail set forth in this request referring to a document is inaccurate, but the actual date or other descriptive detail is known to you or is

otherwise apparent from the context of the request, you should produce all documents which would be responsive as if the date or other descriptive detail were correct.

11. The time period covered by this request is included in the attached request. To the extent a time period is not specified, produce relevant documents from August 14, 2009 to the present.
12. This request is continuing in nature and applies to any newly-discovered information. Any record, document, compilation of data or information, not produced because it has not been located or discovered by the return date, shall be produced immediately upon subsequent location or discovery.
13. All documents shall be Bates-stamped sequentially and produced sequentially.

Definitions

1. The term "document" means any written, recorded or graphic matter of any nature whatsoever regardless of how recorded, and whether original or copy, including, but not limited to, the following: memoranda, reports, expense reports, books, manuals, instructions, financial reports, working papers, records, notes, letters, notices, confirmation, telegrams, receipts, appraisals, pamphlets, magazines, newspapers, prospectuses, inter-office and intra-office communications, electronic mail (e-mail), contracts, cables, notations of any type of conversation, telephone call, meeting or other communication, bulletins, printed matter, computer printouts, teletypes, invoices, transcripts, diaries, analyses, returns, summaries, minutes, bills, accounts, estimates, projections, comparisons, messages, correspondence, press releases, circulars, financial statements, reviews, opinions, offers, studies and investigations, questionnaires and surveys and work sheets (and all drafts, preliminary versions, alterations, modifications, revisions, changes and amendments of any of the foregoing, as well as any attachments or appendices thereto), and graphic or oral records or representations of any kind (including without limitation, photographs, charts, graphs, microfiche, microfilm, videotape, recordings and motion pictures), and electronic, mechanical and electric records or representations of any kind (including, without limitation, tapes, cassettes, disks and recordings) and other written, printed, typed or other graphic or recorded matter of any kind or nature, however produced or reproduced, and whether preserved in writing, film, tape, disk, videotape or otherwise. A document bearing any notation not a part of the original text is to be considered a separate document. A draft or non-identical copy is a separate document within the meaning of this term.
2. The term "communication" means each manner or means of disclosure or exchange of information, regardless of means utilized, whether oral, electronic, by document or otherwise, and whether in a meeting, by telephone, facsimile, email, regular mail, telexes, releases or otherwise.
3. The terms "and" and "or" shall be construed broadly and either conjunctively or disjunctively to bring within the scope of this request any information which might

otherwise be construed to be outside its scope. The singular includes plural number, and vice versa. The masculine includes the feminine and neuter genders.

4. The terms “person” or “persons” mean natural persons, firms, partnerships, associations, corporations, subsidiaries, divisions, departments, joint ventures, proprietorships, syndicates, or other legal, business or government entities and all subsidiaries, affiliates, divisions, departments, branches or other units thereof.
5. The term “identify,” when used in a question about individuals, means to provide the following information: (a) the individual's complete name and title; and (b) the individual’s business address and phone number.
6. The term “referring or relating,” with respect to any given subject, means anything that constitutes, contains, embodies, reflects, identifies, states, refers to, deals with or is pertinent to that subject in any manner whatsoever.